YOUR BEST GATEWAY TO FRENCH & EUROPEAN HEALTHTECH INNOVATION
ABOUT MEDICEN
OUR CORE MISSION : ENHANCE HEALTHTECHS

MEDICEN IS A GLOBAL HUB FOR HEALTH INNOVATIVE TECHNOLOGIES

« Transform scientific innovation into therapeutic and economic value, industrial processes and jobs for the Paris Region ».  

CHRISTIAN LAJOUX,  
PRESIDENT OF MEDICEN PARIS REGION
ABOUT MEDICEN
WE CONNECT THE PARIS REGION HEALTH ECOSYSTEM

OUR SHAREHOLDERS
FRENCH GOVERNMENT
PARIS REGION COUNCIL

OUR MEMBERS
+430 MEMBERS
370 Start-ups & SMEs
30 Large & Mid-size Companies
3 Local Authorities
34 Academic & Clinical Research

OUR KEY ASSETS
Half of the academic research in life sciences, chemistry, digital health in France
The largest European hospital network
One of the biggest Life Science clusters in Europe
Trusted third-party connecting all the stakeholders
Network with other French & European clusters
OUR NETWORK
YOUR ACCESS TO FRENCH HEALTHTECH MAJOR ACTORS

ACADEMICS  LARGE & MID-SIZE COMPANIES  SMEs
OUR NETWORK
ZOOM ON OUR CLINICAL AND ACADEMIC RESEARCH
OUR NETWORK

ZOOM ON OUR BIG HEALTHTECH COMPANIES
OUR NETWORK

ZOOM ON OUR MID-SIZE HEALTHTECH COMPANIES

Guerbet
Innothera
WinCare
MicroPort
sebia
PHARMA GEST
STERIMED
Cerba
LFB
Carestream
TRONICO
VYGON
medicen
PARIS REGION
OUR NETWORK

ZOOM ON OUR HEALTHTECH STARTUP & SMEs

OUR 370 STARTUPs AND SMEs ARE FOCUSED ON 4 MAJOR FIELDS OF EXPERTISE

- Biotherapies, NCE: 34%
- Diagnostic and interventional imaging: 15%
- Biological Diagnosis: 18%
- Digital Health: 33%
ABOUT MEDICEN
PUSH OUR ECOSYSTEM FORWARD

ACCELERATE
STARTUPS & SMEs DEVELOPMENT

Helping our members to fund their development
Planning networking events
Boosting our members’ european and intl growth

FOSTER AND BETTER
INDIVIDUAL & COLLABORATIVE PROJECTS

Identifying the best partners for our members’ projects
Planning B2B meetings
Increase ou members’ visibility in the ecosystem

SUPPORT
R&D PROJECTS IN EARING PUBLIC FUNDING

Guiding our member’s on the right calls for projects
Pitch coaching
Assessing and certifying our member’s projects
ABOUT MEDICEN
A FOCUS ON 5 STRATEGIC BUSINESS UNITS

DIAGNOSIS & MONITORING
TECHS APPLIED TO HEALTHCARE
BIOTHERAPIES

ARTIFICIAL INTELLIGENCE / BIG DATA / CLOUD

BIOLOGICAL DIAGNOSIS
Point-of-Care, Biomarker, Cohort, Biobanking…

IMAGING
Photonic, ultrasound imaging biomarker, radiomics …

DIGITAL HEALTH
AI, AR, VR, Simulation, Telemedicine, Digital Transformation

TECHNO THERAPIES
Human Enhancement, IMD, Robotics, µfluidics, 3D Printing …

BIO THERAPIES & MOLECULES
ATMP, ImmunoTherapies, Bioproduction…

COMBINED THERAPEUTIC SOLUTIONS

SERVICE AND EXPERTISE : CROs CMOs, Advice

ACCESS & CLINICAL VALIDATION
FROM PROJECTS TO PRODUCTS
FROM PROJECTS TO PRODUCTS
OUR KEY RESULTS IN COLLABORATIVE PROJECTS

From 2005 to 2018…

1,600 Projects evaluated
340 Projects financed
720 M€ Public Fundings
1,9 B€ Total Investment
60 Projects Achieved
80 Innovative Products on the Market
FROM PROJECTS TO PRODUCTS

KEY ACHIEVEMENTS IN 2018

- 150 Projects received
- 75 Projects certified
- 24 Projects funded

Our members’ success

- National Calls
- European Calls

1. Government-accredited University Hospital Institutes
2. Innovation Challenge
3. Unique Interministerial Fund
4. SME Instrument (1/2)
5. World Innovation Challenge
6. PSPC funded (PACIFIC project)
7. French National Research Agency
8. H2020
FROM PROJECTS TO PRODUCTS
OUR TOOLS TO TURN PROJECTS INTO PRODUCTS

VISIBILITY & NETWORKING

Inviting and promoting our members at national and international events

> Special program with selected compagnies
  December 4th : EIT Matchmaking
  March 23-25th 2020 : BioSring Europe

> Regular events : MeetHIC, Meet My Investor

REGULATORY & BUSINESS-ORIENTED EXPERTISE

- Personalised coaching on regulatory strategy (EC FDA approval,…)
- Business plan, Market access evaluation, Scan 360
- Internal R&D project evaluation committee

> Regular workshops on specific key questions (for ex. legal updates)
  For ex. « Understanding the new European regulation about MD/IVD »,

medicen PARIS REGION
FROM PARIS REGION
TO OUR EUROPEAN NETWORK
FROM PARIS REGION TO THE INTERNATIONAL SCALE
A EUROPEAN GATEWAY FOR HEALTHTECH PROJECTS

EUROPEAN PROJECTS
Medicen Paris Region
International involvements:
- 3D Smart implants
  BONE Project
- LASER GO biophotonics
- CODEX4SMEs
  Precision Medicine

STRATEGIC PARTNERSHIPS
Crossed membership with

A EUROPEAN NETWORK
Medicen Paris Region is Associated Partner of EIT Health
Network of best-in-class health innovators backed by the EU
FROM PARIS REGION TO THE INTERNATIONAL SCALE
MEDICEN IS INVOLVED IN SEVERAL EUROPEAN PROJECTS

Startups and SMEs Development
- HEALTH CATAPULT
- CODEX4SMES INDEMAND BLOCKSTART
- BONE
- R&D PROGRAM

INTERNATIONAL
- BRIDGEHEAD EMAps
- LASER GO GLOBAL EIT HEALTH GO GLOBAL
- EIT HEALTH BOOTCAMP
- INNOVATION FELLOWSHIP
- TRAINING AND ENTREPRENEURSHIP
SMEs within participating regions will receive support within three phases along Codex development:

- **Incubation**
- **Acceleration:** boost the product TRL levels of SMEs to 5 - 7
- **Growth Catalyst:** leverage of SMEs product TRLs to 7 - 8
FROM PARIS REGION TO THE INTERNATIONAL SCALE
OUR KEY FIGURES IN 2018

10 International delegations
75 SMEs accompanied
Launch of STRATEXIO Health Club

A Gateway to Singapore and Toronto
2nd edition Of the French Quebec Forum
2019 - International program

- FORUM MEDTEQ 17.01 - Montréal
- ADVAMED 24-27 Sept
- Soft landing Boston 23-27 Avril
- MEDSTARTUP Octobre, New York
- NLSDAYs 11-13 Sept, Stockholm
- BIONNALE 18-20 Juin, Berlin
- MEDICA 12-15 Novembre
- French Tech Tour S2 – ISRAEL
- FRENCH-CARE TOUR 11-13 Juin, Yokohama
- BIO-JAPAN Octobre - Yokohama