THE PROBLEM

Short term staffing is one of the top 3 concerns of healthcare facilities executives, tackled by costly or inefficient solutions

- **Staff** is 50-70% of healthcare facilities cost base
- **Absenteeism** rate is 10% in **Europe**, twice higher than in any other industry
- **Paramedical & medical staff shortage** is a long time market trend

- Replacement management is **unautomated** and leads to high productivity loss
- Staffing agencies are **50% more expensive** than a direct contract, and still used extensively
THE SOLUTION

Bringing work flexibility in the healthcare industry

A comprehensive yet simple and integrated solution to optimize short term staffing and significantly reduce costs

COMPREHENSIVE

A one-stop shop solution covering all internal staffing options (extra-hours, staff bank, pool, ...)

SIMPLICITY ITSELF

Best-in-class customer experience to target 100% user adoption

ANALYTICS

Live statistics and monthly reports to steer and optimize staffing costs

A user-friendly platform enabling healthcare facilities to retain and connect with their staff network
HOW DOES IT WORK?

1. Each facility can invite its permanent staff and regular contract workers to create an account on the platform.

2. When needed, a nurse manager (or any other designated person) creates a shift on the platform in 30 seconds.

3. All available personnel within the network are notified by SMS/app and each one can apply in 1 click.

4. The shift is assigned by the nurse manager to one of the candidates based on his/her selection criteria.
The shift can be integrated into the planning or HR system (software integration).

The contract or secondment contract is instantly generated based on the facility template.

Both parties (worker and HR director, for example) sign the contract electronically.

Once signed by both parties, the contract is archived electronically on medGo.
IMPACT

“medGo is a young company which deserves to become a must-have for hospitals. Do not change anything: your responsiveness and your availability are a game changer.

Hôpital de Montreuil (Paris area), Deputy HR Director

“We saved 100k€ in agency fees in one year, thanks to medGo.

Private hospital (Paris area), HR Director

“With medGo, my job profile has changed: from planning manager, I became manager of care management projects.

Hôpital Cognacq-Jay (Paris), Nursing Director

“If we stop using medGo, I will resign.

Hôpital Saint-Joseph Saint-Luc (Lyon), Nurse Coordinator

1.4 nurse coordinator FTE saved by facility on average

90% of facilities have reduced their use of external agencies

NPS score reached +51 last month
OVER 1000 CLIENTS IN 2.5 YEARS

PRIVATE GROUPS & ASSOCIATIONS

EXAMPLES > 1000 BEDS
- Hospices Civils de Lyon
- Centre Hospitalier Universitaire de Nantes
- GHEF
- L'Hôpital Nord Franche-Comté
- Centre Hospitalier de Saint-Denis

EXAMPLES 500-1000 BEDS
- Hôpitaux Pays de Mont Blanc
- Centre Hospitalier Rives de Seine
- Etablissement Public de Santé
- Clinique Saint-Hilaire

EXAMPLES < 500 BEDS
- Groupe Hospitalier Paris Saint-Joseph
- GROUPE HOSPITALIER DIACONESSES CROIX SAINT SIMON
- INSEE
- GROUPE UGECAM
- Malakoff Médéric Humanis
- Les Opalines
- Maison de Retraite
- OC Santé

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OUR TEAM

We are a team of 30 people, passionate about user-friendly, efficient, accessible digital tools

Antoine Loron
CEO
6 years of experience in strategic consulting

Adrien Beata
COO
6 years of experience in digital transformation

Chris Rydahl
CTO
5 years of experience in software engineering and development
PRODUCT OVERVIEW

ASK FOR A DEMO TO DISCOVER ALL FEATURES
### WHY MEDGO?

<table>
<thead>
<tr>
<th>Icon</th>
<th>Why MEDGO?</th>
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<tbody>
<tr>
<td><img src="image" alt="Computer" /></td>
<td><strong>100% online</strong> SaaS platform, with <strong>easy set-up</strong> and <strong>best-in-class user experience</strong></td>
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<tr>
<td><img src="image" alt="Hospital" /></td>
<td>A solution <strong>designed specifically for health care facilities</strong>, in partnership with <strong>HR directors, nurse directors, and nurse coordinators</strong></td>
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<tr>
<td><img src="image" alt="People" /></td>
<td><strong>medGo works hand-in-hand with your team</strong> to onboard each member and maximize efficiency</td>
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<tr>
<td><img src="image" alt="Lightning" /></td>
<td>Our <strong>technical team</strong> is <strong>100% in-house</strong> and highly responsive, helping you <strong>quickly adapt the tool to your needs</strong></td>
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<tr>
<td><img src="image" alt="Lock" /></td>
<td>All your data is <strong>stored securely in the European Union</strong>, in <strong>full compliance</strong> with the <strong>GDPR</strong></td>
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UX, UX, UX! – We are experts in ergonomics and user experience. We develop solutions that are accessible for everyone and extremely user-friendly. Ease of use is paramount so that all nurse coordinators and healthcare professionals can quickly adopt the tool – without compromising functionality!

The client comes first – We are obsessed with customer satisfaction. We set up a phone and chat hotline (available 9 a.m. - 7 p.m.), for both facility managers (including nurse coordinators) AND all registered professionals. We have flexible development cycles to improve our solution based on field returns (update every 2 weeks).

Result-oriented technology – Our notification algorithm is continuously reworked and improved to guarantee an unmatched 76% task fulfillment rate, while ensuring better quality of work for health care professionals.

Operational excellence – In just 2.5 years, we have partnered with 1,000 healthcare facilities that now use our solution. We are supported by renowned healthcare and digital investors, including successful entrepreneurs in the health care sector.
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